ORANGE DOT TECHNOLOGY
COMPANY PROFILE

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Experts in Information Management & Document Solutions

We provide you the Highest Quality Service.

At Orange Dot Technology, our passion is to make your business stronger than it was the day before. We want you to be able to say "I win" every day!

Level 1 BEEE

Best Breed
Technology

Orange Dot Technology offers our clients remarkable Software and Hardware Solutions for any Managed Print Environment. We also build tailor-made systems to integrate into you back office applications.

Welcome
to our Company!

Our Passion For What We Do Transfers Into Our Services

Orange Dot brings you decades of experience in the development of unique printing solutions. We offer superb value for money by combining best of breed service with world class hardware and software products.

We aim to combine world-class print technology with enterprise solution services that suit your needs. We endeavor to understand the uniqueness of your organization and business goals. Our service philosophy extends beyond hardware, software and technical service. We want to help you find ways to improve your business: cost control, information security, process improvement, financial solutions, business insights and technology trends.

Why choose Orange Dot Technology?

THE RIGHT BUSINESS MODEL | TRUSTED EXPERTISE | SUPPORT DESIGNED FOR YOU | HUMAN-SCALE SOLUTIONS | READY TO DEPLOY | AGILITY | SMART SOFTWARE | ACCREDITED

OUR
TECHNOLOGY

01

CLOUD SOLUTIONS

02

CAPTURE & DISTRIBUTION

03

OUTPUT MANAGMENT

04

DOCUMENT MANAGEMENT

05

COST CONTROL &
SECURITY

06

BUSINESS PROCESS
MANAGEMENT

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We help you to grow your new business into the world.

Orange Dot Technology optimises your entire document environment in five flexible, carefully designed phases. Customised to the size and unique requirements of your business, our process starts by identifying weak spots in your current infrastructure before seamlessly implementing solutions to cut costs and improve ongoing performance.

Who
we are?

Basically, we're awesome.

We are an independent provider of Managed Print Services (MPS) solutions in the country. Orange Dot Technology has a proud history of providing effective managed solutions to some of the pre-eminent corporate and government organisations in South Africa.

Our managed services include Managed Print Services (MPS). Managed Document Services (MDS) for electronic archiving imaging and automated workflow, and Managed Security Solutions

for end point security solutions and POPI compliance.
Our vision is the provision of end to end solutions in our core areas of competence on a national basis to both large corporate and mid-sized organisations.

Value
of our Company!

Orange Dot Technology (Pty) Ltd is a Value Adding Enterprise with 135% Procurement Recognition. 40% Female Business Owners.

ASSESSMENT SERVICES

Office automation solutions in the modern office environment, has become more important than ever before to manage your efficiency by means of effective office automation products.
No matter what your business is, and no matter how big it is, Orange Dot has the office automation solutions that will meet your needs.

MANAGED PRINT SERVICES

Managed print services (MPS) are services offered by an Orange Dot to optimize or manage a company's document output. The main components provided are needs assessment, selective or general replacement of hardware, and the service, parts and supplies needed to operate the new and/or existing hardware (including existing third-party equipment if this is required by the customer). Orange Dot also tracks how the printer, fax, copier and MFP fleet is being used, the problems, and the user's satisfaction.

PRODUCTION PRINT SERVICES

The printing needs of businesses have expanded dramatically in recent years and both commercial printers and corporate print rooms are looking for ways to improve quality and efficiency while reducing costs. Orange Dot's Production Print Services provides tailored hardware, software and workflow solutions to improve and transform production print environments for organisations large and small.

MANAGED DOCUMENT SERVICES

Orange Dot is the perfect partner for more efficient, economical and environmentally-friendly document output. We offer a total solution that optimises your entire output process from hardware to workflows and staff productivity – regardless of what brand your devices may be.
Orange Dot also ensures industry-leading support through our fast Help Desk and Remote Monitoring. So you can now get all the output management services you need from a single, reliable source.

Services
that we Provide!

Orange Dot Technology optimises your entire document environment in five flexible, carefully designed phases. Customised to the size and unique requirements of your business, our process starts by identifying weak spots in your current infrastructure before seamlessly implementing solutions to cut costs and improve ongoing performance.

A detailed data analysis of your current document output. Provides a report highlighting areas for waste reduction, workflow improvements and reduced environmental impact.

We begin by gathering data and understanding your business. This includes a professional assessment of your entire document environment – from fleet audit to financial, volumetric and energy data. Using in-depth analyses, as well as interviews and surveys, our assessment phase highlights all areas of wastage and poor productivity across your organisation. The result is a clear report showing exactly where money can be saved and processes optimised.

As part of the assessment, we analyse the following vital areas:

Finances: Understanding exactly where the money is being spent

Devices and consumables: Their efficiency, suitability and maintenance costs

Workflows: Whether productivity can be improved through smarter software

Documents: How efficiently and securely they are being printed, stored, managed and distributed

Environmental impact: Where you can save energy and reduce your carbon footprint

Highest Quality National Service.

LOOK FOR A CUSTOMISED SOLUTION

A comprehensive solution for your print environment designed to meet your specific business requirements. The design phase is all about your business: Your size, your budget, your targets and performance requirements. Our solution will be a perfect fit: The ideal combination of hardware, software and process development to generate the maximum return on investment.

LOOKING AFTER YOUR BOTTOM LINE

Professional project management and highly qualified technicians ensure minimum disruption – from installation to training. Our priority during implementation is to have the least impact on your day-to-day business – minimising downtime and risk. That's why implementation is overseen by a professional project management team and carried out by highly qualified technicians and engineers. We can even work around your business hours, or at weekends, to ensure the least possible disruption.
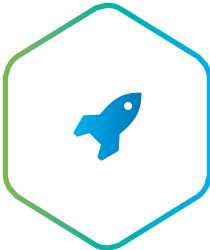
LOOK FOR SUPERIOR SERVICE

Hassle-free maintenance and support takes care of everything you need. Includes automatic replenishment of consumables. Our management service is committed to delivering optimised performance, reliability and cost-efficiency. With a range of on-site and remote support capabilities, we take care of your entire document infrastructure, keeping workflows at peak levels and looking after time-consuming daily admin.

LOOKING AHEAD

Continual improvement of your print environment – optimised through ongoing assessment, reports and consultation. Your business will never stand still – and neither will its print and document needs. Delivering ongoing optimisation, Orange Dot continually analyses your fleet and workflows for new ways to improve cost-cutting and performance. Our regular assessments show you the quantifiable benefits of Orange Dot and allow us to make sure we're meeting your targets.

In Today's world of information overload, information is becoming more and more complex and difficult to manage. For example security issues and leakage of confidential information could cause serious harm to your business. Compliance laws such as the POPI Act require companies to protect personal information. To assist with regard to these issues we have EDMS and CDIA qualified consultants.

Smart Solutions
for your Business.

Streamline front office operations
See how our Software Mobile/Business Connect accelerates and simplifies the document submission process for an Electronic Healthcare Record System, allowing employees to focus their attention on patient care rather than completing forms.

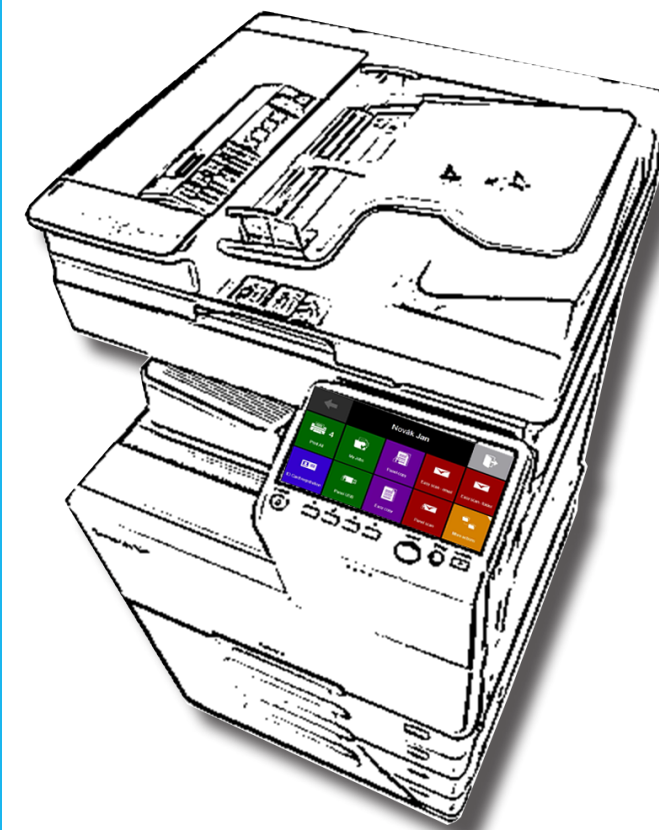**Improve the quality of field-collected data**
See how a field survey team uses our Software Mobile/Business Connect to complete required documentation and submit reports while onsite, delivering them directly into the company's work order system – significantly improving the quality of the data and saving valuable time while in the field.

Increase sales by simplifying mobile document submission
See how our Software Mobile/Business Connect helps a mobile sales force access needed paperwork and quickly submit it to the company's purchasing system—getting the order in fast, while keeping clients happy and quotas intact.

UNLOCK YOUR
COPIER'S POTENTIAL

Say Goodbye to
your Biggest Print
Challenges

01
PRINT VISIBILITY
Instantly see who is printing, what they are printing, when they printed and on which device. View the report dashboard, any choose from one of the pre-built reports (so you never have to chase down answers again).

02
COST CONTROL
Start by tracking costs by user, department or accounts. Get further control by allocating print quotas to users or departments. They can track their print balances, and once the quota is gone, use pay-per-use model.

03
BYOD PRINTING
Don't let BYOD printing become an unnecessary burden. Get your mobile print solutions under control with easy tools including email-to-print, iOS printing and Web Print

04
DOCUMENT & DEVICE SECURITY
Protect sensitive documents with Follow Printing. Users print once to a virtual print queue and release securely while at the device. Secure your devices with User Authentication via a touch screen or card reader at the MFD

What is
Document Management ?

Enterprise Content Management (ECM), sometimes referred to as Document Management, is a cost-effective solution for improving the storage, management, and monitoring of documents relating to everyday business processes.

Where can
ECM help my company?

Enterprise Content Management software can benefit any organization looking to increase efficiency.

With your records digitally secured it's easy to protect them against theft, fire or natural disaster, while ensuring business continues as usual.

IS YOUR COMPANY POPI COMPLIANT ?

Track, manage and store documents and reduce paper.

01
EFFORTLESS DIGITAL CONVERSION

Quickly transform your paper based documents into digital information that can be shared, mined and managed with far greater efficiency.

02
IMMEDIATE ACCESS TO INFORMATION

Save valuable time by giving your staff immediate access to information from anywhere at any time via a centralized repository for all your business content.

03
POWERFUL SEARCH & RETRIEVAL

Use flexible search tools to locate records using any combination of keywords, phrases, address and more. With ECM it's easy to find every file that matches your search criteria.

04
REDUCED STORAGE REQUIREMENTS

Eliminate offsite storage costs and make better use of your office space by eliminating paper-based filing systems.

Scanning?

Let's be honest, it's not a job that most people enjoy. That's because it can be tedious and time consuming.
Most of us try to avoid it because of the hassle of editing every scanned item, choosing the format and saving it in the correct place.

Automated document capturing

Our capturing solution is the low effort alternative to traditional scanning. With one click, approved users can scan, digitize, format, store, tag, route and optimize all your documents.

Now you can work more efficiently, with fewer errors and less training. Our philosophy is simplicity and we believe that the complexities of traditional document processes and policies are unnecessary and can be completely avoided thanks to new technology.

INTUITIVE, DRAG-AND-DROP WORKFLOW AUTOMATION

Orchestrates the capture and secure delivery of paper, electronic documents

01
FLEXIBLE CAPTURE

Not all data capture workflows are the same. We fit the way you work with paper and electronic documents, whether in the office or on the road. Capture from multifunction, network, and desktop scanning equipment.

02
SECURE & STREAMLINED WORKFLOW

Intuitive, drag-and-drop workflow automation. Route your documents direction and send them on to their final destination. Capture both electronic and paper documents as well as data from any source you prefer.

03
BARCODES AND QR CODES

We can extract information from ID and 2D barcodes to use in the metadata or add barcodes into scanned documents for easier processing later on.

04
FORMS RECOGNITION

Forms recognition option will automatically recognize each document and will process using the right template. There's no need to use different buttons. Forms recognition will do this job automatically making the process faster and easier.

Meet Some
OF OUR PARTNERS

DEVELOP products and software solutions offer you a wide range of opportunities to boost your productivity and make your everyday work life easier.

Develop is a leading provider of modern office communication solutions with independent distributors and specialist outlets in 56 countries world-wide. We market systems, software and services for document production and management. With our range of products and services, we are establishing ourselves as a leading provider of office automation and document management

to businesses world- wide. We are trendsetters and are making a confident and creative contribution towards shaping the future. We assess, design and guide our existing and prospective clients with the primary objectives being to increase productivity and efficiency in our customers' environment.

KYOCERA DOCUMENT SOLUTIONS

Kyocera was established in 1959 as a small workshop in Kyoto City where 28 young colleagues began producing ceramic insulators for TVs.
Initially their goal was to be the No. 1 company on the street, but they had a bigger dream to become the No. 1 fine ceramics company (advanced ceramics company) in the world. With a strong will and pioneering spirit, their limitless efforts made this dream come true.
Kyocera is now the world leader in fine ceramics (advanced ceramics).

Super Productive | Super Smart | Super Secure | Supermodels

HP's vision is to create technology that makes life better for everyone, everywhere — every person, every organization, and every community around the globe. This motivates us — inspires us — to do what we do. To make what we make. To invent, and to reinvent. To engineer experiences that amaze. We won't stop pushing ahead, because you won't stop pushing ahead. You're reinventing how you work. How you play. How you live. With our technology, you'll reinvent your world.

Cut Waste, Track Printing, Save Money, Straightforward & Powerful

Easy to deploy, simple to use, Our Print Management Solutions just work.Used by over 50,000 organizations worldwide. Fully featured print and copy control, loved by sys admins everywhere.

Spend less Time Managing Paper & more time being Productive

Choose a document management system designed to fit your business — not an IT department.When you're tired of losing data because of poor filing, hardware failures, or email overwhelm, you need a system that keeps every document in its place

Paper, Electronic & Mobile Capture Workflow Solutions

Our award-winning solution that orchestrates the capture and secure delivery of paper, electronic documents and data into business applications from a wide range of points of capture.
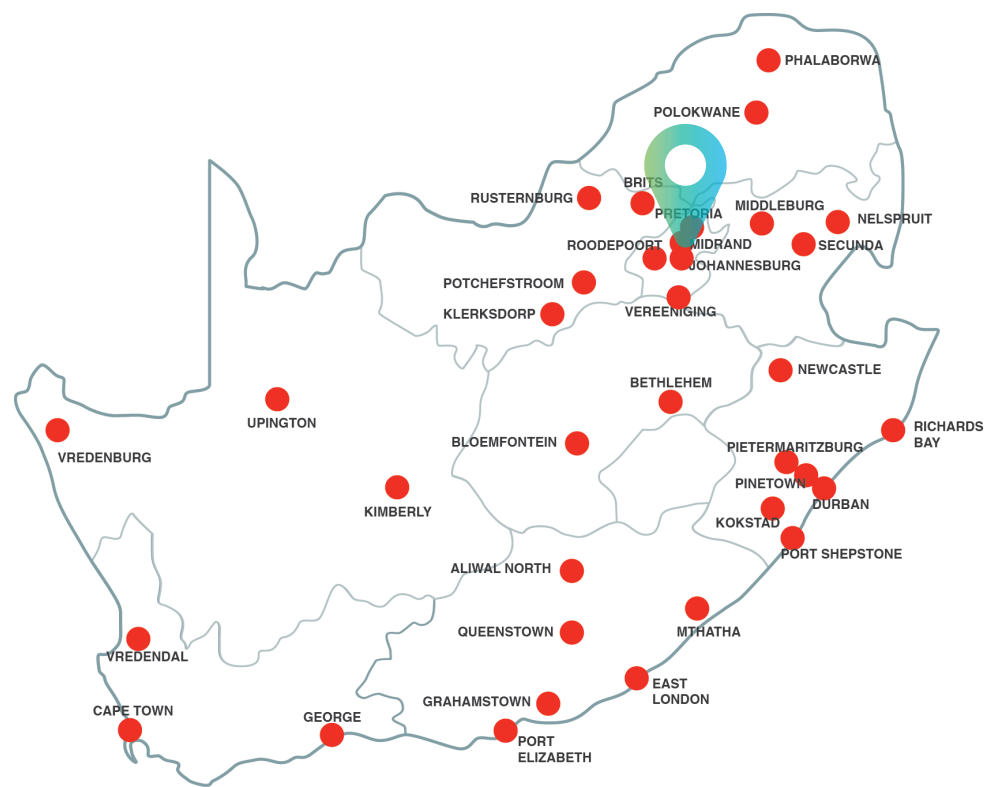
Gradrr Solves a Real World Problem Using Advanced Assessement Technology

Gradrr is a simple yet powerful assessment tool, allowing educators to create multiple choice bubble sheets commonly used for exams. Gradrr quickly marks them through its intuitive interface in minutes and delivers a report for each student with their results for each question.

Hardware and Software
Solutions, Tailor Made for you.

OUR NATIONAL
Footprint

We offer national wide support on all our products and services

PHALABORWA
POLOKWANE
BRITS
RUSTERNBURG
PRETORIA
MIDDELBURG
NELSPRUIT
ROODEPOORT
MIDRAND
SECUNDA
JOHANNESBURG
POTCHEFSTROOM
KLERKSDORP
VEREENIGING
NEWCASTLE
BETHLEHEM
UPINGTON
VREDENBURG
BLOEMFONTEIN
PIETERMARITZBURG
RICHARDS BAY
PINETOWN
KIMBERLY
DURBAN
KOKSTAD
PORT SHEPSTONE
ALIWAL NORTH
VREDENDAL
QUEENSTOWN
MTHATHA
CAPE TOWN
GRAHAMSTOWN
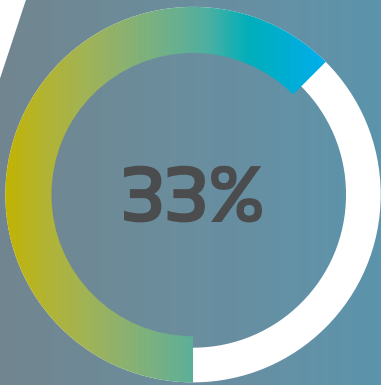EAST LONDON
GEORGE
PORT ELIZABETH

Orange Dot Technology Head Office

**56 Church Street,
Olivedale, Randburg,
South Africa, 2188**

Mon-Fri: 8am-4pm

suniel@orangedot.co.za
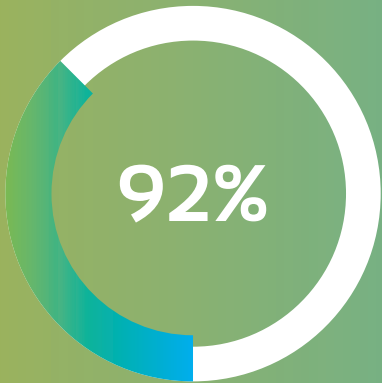
072 402 3543

WE GUARANTEE
We Dont Promise

33%

Cost Savings

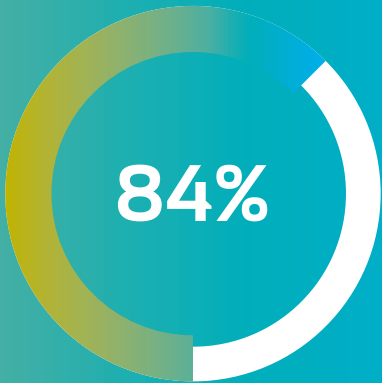Up to 33% cost saving annually with hardware and software combined

90%

Up Time

Up to 90% uptime on all integrated solutions

92%

Smiles

Making sure our clients are happy at all times, fufills our day.

84%

Realiability

State of the art equipment and software solutions for all your business needs

Get
in Touch!

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